



May 23, 2005

I am pleased to recommend Dave Kauppi and MidMarket Capital for an M&A assignment. Our transaction was recently concluded and the outcome has completely met our expectations. I believe that MidMarket Capital found the best buyer for our company and facilitated realization of the best value the market had to offer.

Here are a few of the primary reasons we were satisfied with the performance of MidMarket Capital.

1. Dave's background in technology allowed him to very quickly understand our value proposition and easily articulate it to buyers.
2. He understood our timing issues and diligently pushed the sales process forward at an accelerated pace.
3. He performed the heavy lifting on buyer contact and the marketing portion of this assignment enabling us to focus on the continued development of our business.
4. He very accurately identified the best potential buyers and has been relentless in presenting the opportunity to their decision makers.
5. He did a very thorough job of documenting the process and regularly communicating developments to us.
6. At the very critical closing process Dave did an outstanding job of defending transaction value by effectively stopping the buyer's efforts for negative closing adjustments.
7. In summary, Dave provided us with quality representation at a very competitive price. We are a smaller company and Mid Market Capital delivered big company service.

Based on our experience, I can (and have) recommend Mid Market Capital without reservation.

Sincerely,

The Systems House, Inc.

Jim Leineweber  
President

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